



- **ETF AIRWAYS** -

THE ACMI AND CHARTER OF THE FUTURE

ETF AIRWAYS

One of the most successful startup airlines in the past decade that overcame the biggest challenges the modern aviation industry has faced.

FLIGHT HOURS

20 000

A RELIABLE PARTNER FOR WORLDWIDE
ACMI AND CHARTER OPERATIONS



BEST PERFORMANCE



ENHANCED SAFETY

WHY ETF

Independent airline based on a stable model with a solid back of investors from the Croatian banking sector ensuring long term stability and cash flow via the means of independent financial controlling and supervisory board. Client focused, fast and flexible.

PASSENGERS FLOWN

1,2 MILLION

Technical dispatch reliability **99,10%**



Long-term business plan to grow up to 7 units in the first phase



Promoting healthy work/life balance amongst highly skilled staff and crew



LUFTHANSA PART POOL

Mitigation of possible AOG time by fast delivery of high quality spare parts



WHEELS AND BRAKES

Partnership with TP Aerospace

APPROVALS

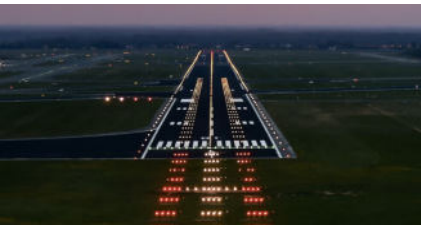
IOSA APPROVED

LOW VISIBILITY OPS

TAKE OFF: 125M

CAT III

RVR: 200M



MNPS APPROVED

FL285 - FL420

NAT HLA

BODO, REYKJAVIK



**OPERATING AS AN
APPROVED OPERATOR**

EASA

+
UK TCO



**OPERATING AS AN
APPROVED OPERATOR**

USA

FAR129

+
FAOC CANADA



CORPORATE STRUCTURE



Professional investors with great track record and reputation that guarantees financial stability



Supervisory board with independent financial controlling



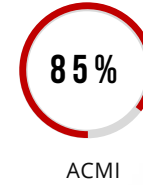
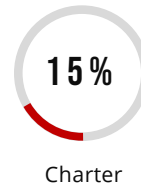
3 Member management board with clear business plan and constant cash flow monitoring





SAFA RATIO
LESS THAN
0,3

AIRPORTS OPERATED TO
250



READY FOR ORGANISATIONAL SET UP FOR
100% CHARTER OR 100% ACMI OR 100% SCHEDULE OPS

SAFETY FOCUS

- Safety management system with emphasis on safety itself and not bureaucracy
- We promote pilot skills , good airmanship and common sense
- Rigorous in-house training department for both cabin and flight crew
- Just culture with open and learning environment

01

At ETF Airways we have implemented process focused procedures in the aim to mitigate risks to minimum.

02

We use state-of-the-art SMS software and our safety management system has been implemented throughout the whole organization.

03

The ETF Airways Security program meets all the strict requirements of EASA, IOSA and local regulations.

**IN-HOUSE FDM SYSTEM****STATE-OF-ART SOFTWARE****SAFETY INFORMATION
CIRCULATION****JUST CULTURE POLICY****SMS TRAINING FOR ALL STAFF****PAPERLESS COCKPIT**



OUR PHILOSOPHY

Company culture cannot be purchased.
It must be carefully nurtured.



OUR PEOPLE ARE OUR BIGGEST ASSET

01

We believe in common sense and not bureaucracy. Promoting pilot skills and good airmanship amongst our crew helps us to create open and learning environment where we learn from our mistakes and constantly strive for improvement.

02

Not a single team member has been laid off, despite geopolitical situation and pandemic. All our crew are permanently employed with 6 crew sets per aircraft all year round. Respectful treatment with “open door” policy leads to creation of a fantastic working environment.

STRIVING FOR THE **BEST**

We invest in people whose attitude we like.
Our in-house training department puts our crews
through more training than required by law.



Our training philosophy is to support our
employees in helping to achieve their full potential
as we grow, develop and nurture our own specific
company culture and DNA.



HIRE FOR **ATTITUDE**. TRAIN FOR **SKILL**.



FLEET



ENTERPRISE

9A - ABC
B737 - 800



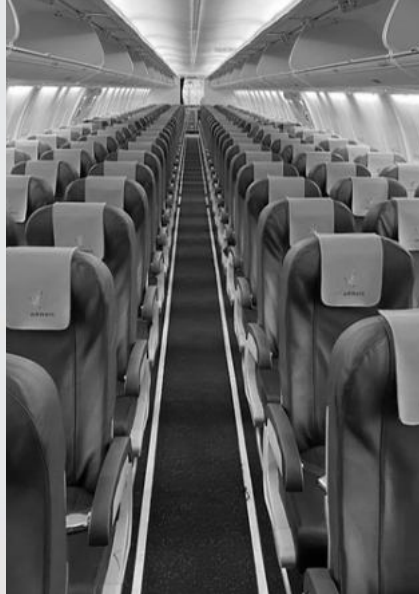
VOYAGER

9A - LAB
B737 - 800



DISCOVERY

9A - KOR
B737 - 800



THE ENTERPRISE

MODEL	YOM	SERIAL NUMBER
BOEING 737-800	2004	30667
MTOM	MLM	MZFM
79015 KG	65317 KG	61688 KG
LVO TO	LVO LDG	ENGINE THRUST
125 M	CAT III A	26K

Three fully equipped galleys with coffee makers, ovens and three lavatories.

Y189 Blue Leather Cabin Seats

Lower deck cargo capacity: 43 m² ; 8400 kg; MFL 732kg/m²



THE VOYAGER

MODEL	YOM	SERIAL NUMBER
BOEING 737-800	2001	30882
MTOM	MLM	MZFM
79015 KG	65317 KG	61688 KG
LVO TO	LVO LDG	ENGINE THRUST
125 M	CAT III A	26K

Three fully equipped galleys with coffee makers, ovens and three lavatories.

Y189 Blue Leather Cabin Seats

Lower deck cargo capacity: 43 m² ; 8400 kg; MFL 732kg/m²





THE DISCOVERY

MODEL	YOM	SERIAL NUMBER
BOEING 737-800	2006	34899
MTOM	MLM	MZFM
79015 KG	65770 KG	61688 KG
LVO TO	LVO LDG	ENGINE THRUST
125 M	CAT II	26K

Three fully equipped galleys with coffee makers, ovens and three lavatories.

Y189 Blue Fabric Cabin Seats

Lower deck cargo capacity: 43 m² ; 8400 kg; MFL 732kg/m²





CLIENT PORTFOLIO



We have proven to be a trustworthy and reliable partner to many big names in the aviation industry.



We have delivered the highest quality of service in Europe, Africa, Asia, Middle East and Indian Ocean regions.



SVALBARD



LA REUNION



GREENLAND



MYANMAR



TOP DESTINATIONS

Total Distance Flown: **13 194 000 km**

Total Airports: **250**



We went to the
moon and back
17 TIMES!



PROGRESS TO **SUCCESS**



ADDITIONAL 737-800 UNITS FOR 2025

PREPARING FOR NEW INVESTMENTS

EXPANDING AREA OF OPS TO AUSTRALIAN FAOC AND KSA GACA

B787/B777

EVALUATING OPTIONS OF WIDE BODY FLEET EXPANSION



RELIABILITY
SAFETY
TRUST



ENJOY THE FLIGHT!



*enjoy
the
flight*

ETF AIRWAYS



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